

Message Text

UNCLASSIFIED

PAGE 01 MANAGU 03435 041805Z

62

ACTION FSI-01

INFO OCT-01 ARA-10 ISO-00 EB-05 COME-00 PER-01 /018 W

----- 023327

R 041652Z SEP 74

FM AMEMBASSY MANAGUA

TO SECSTATE WASHDC 4977

UNCLAS MANAGUA 3435

E.O. 11652: NA

TAGS: OCOM, NU

SUBJECT: TRAINING PROGRAM FOR FOREIGN SERVICE ECONOMIC/
COMMERCIAL LOCALS

REF: STATE 187748

1. EMBASSY HAS EXCELLENT CANDIDATE FOR SUBJECT PROGRAM. HOWEVER, HE IS UNABLE TO ATTEND COURSE IN OCTOBER-NOVEMBER FOR FAMILY REASONS. WE ARE NEVERTHELESS SUBMITTING NOMINATION FOR FUTURE REFERENCE.

2. CANDIDATE IS ROBERTO J. MONTES RAMIREZ, BORN MAY 19, 1942, IN MANAGUA, NICARAGUA. MR MONTES IS VERY FLUENT IN ENGLISH. AS A RESULT OF FOUR YEARS STUDY IN THE U.S. AT THE HIGH SCHOOL LEVEL AND FOUR YEARS SERVICE IN THE U.S. AIR FORCE, HE SPEAKS, READS AND WRITES AT AN FSI FOUR-PLUS LEVEL. HE HAS BEEN WITH THE USG 14 YEARS INCLUDING USAF FROM 1960-1964 AND AS COMMERCIAL ASSISTANT AT THE U.S. EMBASSY IN MANAGUA FROM 1965 TO PRESENT. AREAS OF INTEREST WOULD BE CONSTRUCTION SUPPLIES, EQUIPMENT AND HARDWARE; FOOD PROCESSING AND PACKAGING EQUIPMENT; TRANSPORTATION EQUIPMENT; AND COMMUNICATIONS EQUIPMENT.

3. MR MONTES' ABILITY HAS GROWN AND DEVELOPED WITH HIS JOB SO THAT HE IS A VITAL MEMBER OF OUR COMMERCIAL SECTION. ORIGINALLY HIS WORK CONSISTED ALMOST EXCLUSIVELY OF BUSINESS SERVICE RELATED ACTIVITIES, SUCH AS WTDR'S ADS'S, ETC. IN 1971, IN ANTICIPATION THAT THE SENIOR

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 MANAGU 03435 041805Z

COMMERCIAL ASSISTANT WOULD RETIRE WITHIN A FEW YEARS,

A PROGRAM WAS DRAWN UP TO TRAIN MR MONTES TO TAKE OVER THIS POSITION. PROGRAM INCLUDES INCREASED ASSIGNMENT OF OTHER TYPES OF WORK SUCH AS MARKET RESEARCH, EXPANDING LOCAL CONTACTS AMONG BUSINESS, GOVERNMENT, ETC. MR MONTES HAS RESPONDED WELL TO ADDED RESPONSIBILITY, BECOMING MORE EFFICIENT IN ROUTINE WORK SO THAT HE CAN SPEND MORE TIME ON SPECIAL ASSIGNMENTS AND CREATIVE WORK. HE IS A SELF-STARTER AND SHOWS A GREAT DEAL OF INITIATIVE. FOR EXAMPLE, IN RESPONSE TO COMMERCE'S REVITALIZED TRADE OPPORTUNITY PROGRAM, HE SENT OUT QUESTIONNAIRES AND SUBMITTED A TOTAL OF 74 TO'S IN FY 1974 AS COMPARED TO 21 IN FY 1973.

4. MR MONTES CONSIDERS HIMSELF A CAREER EMPLOYEE OF THE U.S. EMBASSY AND WE FULLY EXPECT HIM TO BE WITH US FOR MANY MORE YEARS. HE IS AN IDEAL CANDIDATE ACCORDING TO THE CRITERIA SET IN REFTEL AND WE FEEL THE COURSE WOULD BE A VALUABLE EXPERIENCE, PROVIDING TRAINING, INCENTIVE AND INSPIRATION FOR EXPANDED AND IMPROVED PERFORMANCE. WE REGRET THAT HE WILL BE UNABLE TO ATTEND COURSE IN OCTOBER-NOVEMBER OF 1974 BUT STRONGLY RECOMMEND THAT HE BE CONSIDERED FOR NEXT OFFERING.
SHELTON

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 04 SEP 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974MANAGU03435
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740245-0594
From: MANAGUA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740976/aaaacmnk.tel
Line Count: 84
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION FSI
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: STATE 187748
Review Action: RELEASED, APPROVED
Review Authority: boyleja
Review Comment: n/a
Review Content Flags:
Review Date: 14 JUN 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <14 JUN 2002 by maustmc>; APPROVED <28 JAN 2003 by boyleja>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: TRAINING PROGRAM FOR FOREIGN SERVICE ECONOMIC/ COMMERCIAL LOCALS
TAGS: OEXC, NU, (MONTES RAMIREZ, ROBERTO)
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005